



ANNUAL FINANCIAL STATEMENT

2017

Annual Report for the accounting period 1 January 2017 to 31 December 2017

The Council of the International Orienteering Federation (Organisation number 802498-9603 (Sweden)) hereby releases the following Annual Report.

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Unless otherwise noted, all amounts are in EUR for comparison purposes. Information within parentheses denote prior year. This Financial Statement is a translational of the signed original, and uses the exchange rate 9.8497 SEK/EUR from the original financial statements in SEK.



Management Report

General information about the operations

The International Orienteering Federation (IOF) is the global governing body for the sport of orienteering. The IOF is recognized by the International Olympic Committee (IOC) and is a member of the Association of IOC Recognized Sports Federations (ARISF) and the Global Association of International Sports Federations (GAISF). The mission of the IOF is to spread orienteering globally and to create and manage a program of international competitions in four orienteering disciplines. For this purpose the IOF shall sanction World Orienteering Championships and other major orienteering events, shall create, monitor and update a set of international rules and shall rule in any conflicts. The organisation shall also represent its members interests in the global sporting community and shall follow The Olympic Charter, the World Anti-doping Code, IOC Agenda 21 and shall work for equality in participation and representation in the sport of orienteering.

Information relevant to the federations mission

The IOF has in its activity plan focused on 5 areas, which support the mission and overall targets in the Strategic Directions 2012 - 2018.

1. The IOF has during the past year continued to strengthen the volunteer organisation in the Regional and Youth Development Commission (RYDC), and via the commission started and completed a number of projects for **strengthening the development work in member federations**. These projects include a clarification of the role of Regional Coordinators, increased participation in central development projects like O-Ringen Academy and the World Orienteering Championships Clinic, as well as the creation of the Global Orienteering Volunteer Platform to identify needs and match with available resources. A development project for China has started during the year. Changes have been made in the World Ranking Event process to make it more attractive for member federations in their development of events.

2. To **strengthen orienteering among youths**, the IOF once again organised World Orienteering Day and achieved increased global participation. The RYDC has also worked with a number of projects, among them making more educational materials available via the IOF webpage. The Memorandum of Understanding signed with the International School Sports Federation has developed positively. Official IOF youth championships have been decided and organised in several of IOFs regions. In total, the IOFs investments in development projects increased 15% from 2016.

3. To **strengthen the IOFs position within international sports**, the implementation of the new event program which was decided at the General Assembly, has started. The IOF has strengthened ties to partner organisations among others through successful participation at The World Games in Wroclaw, Polen, and the World Masters Games in New Zealand. The implementation of the IOF Anti-doping strategy in accordance with the revised World Anti-doping Code 2015 has continued with investments in Out-of-Competition testing and Athletes Biological Passports. The work of the Ethics Commission, also decided at the General Assembly 2016, has started with a review of IOF processes and policy documents.

4. The IOF has worked with **increasing the visibility of orienteering** by establishing and distributing high quality TV productions. The World Orienteering Championships 2017 in Estonia were successful with productions distributed to 142 countries. The quality of productions from the World Ski Orienteering Championships and the Orienteering World Cup was also improved and achieved wide distribution. Improvements in event quality were once again in focus. Targets for social media and digital communications were reached during the year. The spreading of IOF events globally was also improved including the institution of a number of new regional championships.

5. To **improve the management and financial position of the IOF** has been a major area of focus during 2017. Through new sponsorship agreements, cash sponsoring increased 11% over 2016, and additionally of number of sponsorship agreements for in-kind products and services were signed. Through the introduction of the LIVE Orienteering platform external income from events increased 42%. The IOF structure and working methods have been documented and communicated during the year to improve internal control processes. The development of new IT tools, excepting the introduction of LIVE Orienteering, have not been prioritised during the year to contain costs.



Significant activities during the year and after its completion

Focus has been on continuing to implement the General Assembly decided Activity Plan and Strategic Directions while implementing a cost savings program primarily focused on the federations fixed costs. A reduction in personnel costs which was implemented towards the end of 2016 gained full effect, and personnel costs have been reduced by 32%. The move of the IOF office from Helsinki to Karlstad has also come into full effect and fixed office costs have been reduced 17%. After the end of the financial year additional sponsor agreements have been signed which will improve the federations finances. At the IOF General Assembly to be held in Prague, Czech Republic in October 2018, and following an extensive consultation period with member federations, the Strategic Directions for the period 2018 - 2024 will be presented and decided. Here decisions will be made also about the financing of the federations operations based upon the Strategic Directions.

Members

At the beginning of 2017 the IOF had 65 Members and 5 Provisional Members. At the end of the year, 67 Members and 4 Provisional Members, as Orienteering Federation of Singapore was added as a Member and the member federation in Iran has become Member. All members have been offered education in event organisation and targeted developmental education based upon member needs.

The federations financials in summary (TEUR):

	2017	2016	2015
Operational net income	548,1	564,3	408,5
Grants	24,3	38,8	48,3
Result for the year	16,7	-63,0	-18,5
Equity	60,2	43,6	106,6
Solidity %	26,4%	15,2%	79,2%



PROFIT AND LOSS STATEMENT	NOTE	2017	2016
	1		
Income			
Net income from operations	2	548 150	564 249
Membership fees		169 300	166 855
Gifts	3	62	0
Grants	3	24 272	38 758
Other income		-97	2 508
Total income		741 687	772 371
Costs			
Costs of operations	4	-454 888	-461 025
Other external costs		-69 284	-90 951
Staff costs	5	-194 422	-286 291
Depreciation		-1 888	-1 888
Total costs		-720 482	-840 156
Profit/Loss		21 205	-67 785
Investments and financing			
Interest income and similar items	6	0	4 832
Interest costs and similar items	7	-4 530	-138
		-4 530	4 694
Result after investments and financing		16 675	-63 091
Result prior to dispositions		16 675	-63 091
Profit/loss for the year		16 675	-63 091
Use of targeted funds		0	0
Reserves to targeted funds		0	0
		16 675	-63 091
Result for the year		16 675	-63 091



BALANCE STATEMENT	NOTE	2017	2016
	1		
ASSETS			
Non-current assets			
<i>Tangible assets</i>			
Machinery and equipment	8	<u>5 664</u>	<u>7 552</u>
		5 664	7 552
Total non-current assets		5 664	7 552
Current assets			
<i>Inventory etc.</i>			
Inventory		<u>10 460</u>	<u>5 363</u>
		10 460	5 363
<i>Short-term debt</i>			
Trade debtors		18 833	30 195
Other debtors		469	8 444
Prepayments and accrued income		<u>35 192</u>	<u>50 587</u>
		54 494	89 226
<i>Cash in hand and at banks</i>		<u>156 999</u>	<u>184 828</u>
		156 999	184 828
Total current assets		221 952	279 417
TOTAL ASSETS		227 616	286 970
BALANCE SHEET	NOTE	2017	2016
EQUITY AND DEBTS			
<i>Equity</i>	9		
Balanced gains		43 512	106 603
Result for the year		<u>16 675</u>	<u>-63 091</u>
		60 187	43 512
<i>Short-term debt</i>			
Trade creditors		51 008	158 151
Other creditors		6 676	8 478
Accruals and deferred income		<u>109 746</u>	<u>76 829</u>
		167 429	243 457
TOTAL EQUITY AND DEBTS		227 616	286 970
Items on line			
Pledged assets		None	None
Contingent liabilities		None	None



ADDITIONAL INFORMATION (Notes)

Note 1 Accounting and valuation principles

The financial statement has for the first time been established in accordance with Swedish accounting law and the Swedish Accounting Standards Board recommendations (BFNAR 2016:10), Accounting in Smaller Businesses, which can lead to a lack in being able to compare these accounts with the prior year.

Depreciation

Tangible and intangible assets are valued at the initial purchase value reduced by planned depreciation. Depreciation is done systematically over the estimated lifetime of the asset. The following depreciation periods are standard:

Office equipment 5 years

Definitions

Solidity

Equity as a percentage of the Total Assets

Memberships fees

Membership fees include payments for membership in the federation.

Note 2 Net income

	2017	2016
Net income is distributed as follows		
Income from sports operations	308 418	299 151
Sponsoring, advertising	77 171	61 899
Sales income	103 241	164 598
Anti-doping fund	59 320	38 601
Total	548 150	564 249

Note 3 Gifts and Grants

	2017	2016
Gifts	62	0
Federal and municipal	0	4 569
IOC	24 272	21 707
Other grants	0	12 483
Total	24 334	38 758



Note 4 Information about operational costs

	2017	2016
Costs of sports operations	303 027	275 862
Sponsor and advertising costs	120	3 934
Cost of sales	91 378	141 933
Anti-doping costs	60 363	39 296
Total	454 888	461 025

Note 5 Average no. of employees, remuneration and social costs

Average no. of employees	2017		2016	
	No. Of Employees	male	No. Of Employees	male
Federation employees in Sweden	4	50%	5	60%

Remuneration and social costs	2017		2016	
	Salary and other remun- erations	Social costs (of these pension)	Salary and other remun- erations	Social costs (of these pension)
	142 979	51 041 (3 705)	204 588	80 503 (8 283)

Remunerations distribution between Council members/management and employees	2017		2016	
	Remuneration Council and Secretary General	Other employees	Remuneration Council and Secretary General	Other employees
	54 911	88 068	68 413	136 175

Council members and management

	2017		2016	
	No.	Male	No.	Male
Council members	11	8	11	8
Secretary General	1	1	1	1



Note 6 Interest income and similar items

	2017	2016
Effects of foreign currency exchange	0	4 832
Total	0	4 832

Note 7 Interest costs and similar items

	2017	2016
Interest costs	50	138
Effects of foreign currency exchange	4 480	0
Total	4 530	138

Note 8 Office equipment

	2017	2016
Beginning valuation	7 516	9 440
Investments for the year	0	0
Ending accumulated valuation	763	958
Beginning depreciation to plan	0	0
Depreciation for the year	-1 925	-1 925
Ending accumulated valuation	-195	-195
Booked value	568	763

Note 9 Changes to Equity

	Balanced gains	Targeted funds	Total equity
Beginning balance	43 512	0	43 512
Result for the year			16 675
Ending balance	43 512	0	60 187



Namur, Belgium 2018-04-06

Leho Haldna, President

Astrid Waaler Kaas, Senior Vice President

Michael Dowling, Vice President

Mikko Salonen, Vice President

Owe Fredholm, Council Member

Vincent Frey, Council Member

Tatiana Kalenderoglu, Council Member

Niklaus Suter, Council Member

Maria Silvia Viti, Council Member

Ting-wang "Dominic" Yue, Council Member

Laszlo Zentai, Council Member

Auditors signature

Our audit report has been given 2018-
Ernst & Young AB

Nils Bergström
Certified Auditor

Göran Larsson
Governance Auditor